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Exam : **C-TS460-1909**

Title : SAP Certified Application
Associate - SAP S/4HANA Sales
1909 Upskilling

Vendor : SAP

Version : DEMO

NO.1 Which confirmation strategies can you select when executing backorder processing (BOP)?

Choose Three correct answers.

- A. Lose
- B. Win
- C. Fail
- D. Fill
- E. Split

Answer: A,B,D

NO.2 Which elements can you use to influence the determination of the shipping point? Choose

Three correct answers.

- A. Transportation group
- B. Storage condition
- C. Loading group
- D. Shipping condition
- E. Plant

Answer: C,D,E

NO.3 When using new output management in SAP S/4HANA, how does the system process a BRF+ decision table to retrieve the required result? Choose the correct answer.

A. Every row is processed in sequence. In each row, every result column cell is processed from left to right.

If the condition in each result column cell is met, the field values in the condition columns are returned.

B. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom. If the condition in each condition column cell is met, the field values in the result columns are returned.

C. Every row is processed in sequence. In each row, every condition column cell is processed from right to left. If the condition in each condition column cell is met, the field values in the result columns are returned.

D. Every row is processed in sequence. In each row, every condition column cell is processed from left to right. If the condition in each condition column cell is met, the field values in the result columns are returned.

Answer: D

NO.4 Which technological concept supports real-time operational reporting on live transactional data? Choose the correct answer.

- A. Java layer
- B. Core Data Services
- C. SAP DB row-based databases
- D. SAP ASAP aggregates

Answer: B

NO.5 You want to limit the choice of reasons for reject on in a sales process. What do you need to do? Choose the correct answer.

- A.** Assign the permitted reasons for rejection to the relevant sales area.
- B.** Assign the permitted reasons for rejection to the relevant sales item category.
- C.** Assign the permitted reasons for rejection to the relevant business area.
- D.** Assign the permitted reasons for rejection to the relevant sales document type.

Answer: D